



# Helping create your environment, your way.

At Armstrong Air, creating the perfect system for you is our first priority. We recognize that buying a new cooling system is a big decision. Having all the facts, and some professional advice, can help you select the system best suited for your home and your family's needs. When selecting a unit, it's important to remember that everyone's needs are different. What's most important to you and your family? Here are a few things to consider:



#### Efficiency

It's pretty simple. A high-efficiency system helps lower your monthly utility bills. Efficiency is measured in SEER (Seasonal Energy Efficiency Ratio) and the higher the number, the greater the efficiency. Replacing an older unit with a 14 SEER or higher unit can increase performance and start saving you money immediately.



#### Reliability

You can always count on your Armstrong Air unit. Innovations such as our MHT™ Technology and other advanced-design features work together to deliver premium performance and extend the life of your air conditioner.



#### Air Quality

Where you live matters. Your family's sensitivity to a host of natural and man-made allergens means enhanced air quality is all the more critical in your home. And don't forget humidity levels when you're considering the ideal system for year-round comfort.



#### Peace of Mind

More control over your comfort—that's our commitment to you. You can see it in our craftsmanship and innovation—like our proprietary Comfort Sync™ controls, which allow you to easily monitor your unit's performance and enjoy maximum comfort in your home.



#### Noise Reduction

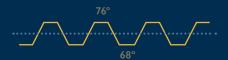
Comfort and performance also include quiet operation of your system. Enjoy reduced operating noise with select models featuring a high-quality sound blanket for noise reduction.



### Air Conditioning System Basics

The most common type of system pairs an exterior air conditioner with an interior air handler or furnace, which work in tandem to circulate air throughout your home. Matching your air conditioner with a compatible Armstrong Air® air handler or furnace will generate optimum efficiency and ideal system performance.

How compressor stages affect performance

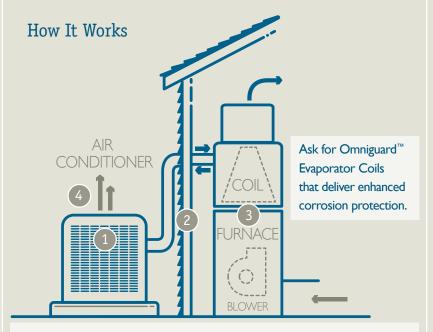


**Single stage** means cooling is either all the way on or all the way off, creating temperature swings.



**Two stage** runs at low or high operating speeds, depending on conditions, creating more even, consistent temperatures.

**Variable capacity** gradually ramps up and down to keep the temperature exactly where you want it, using even less power.

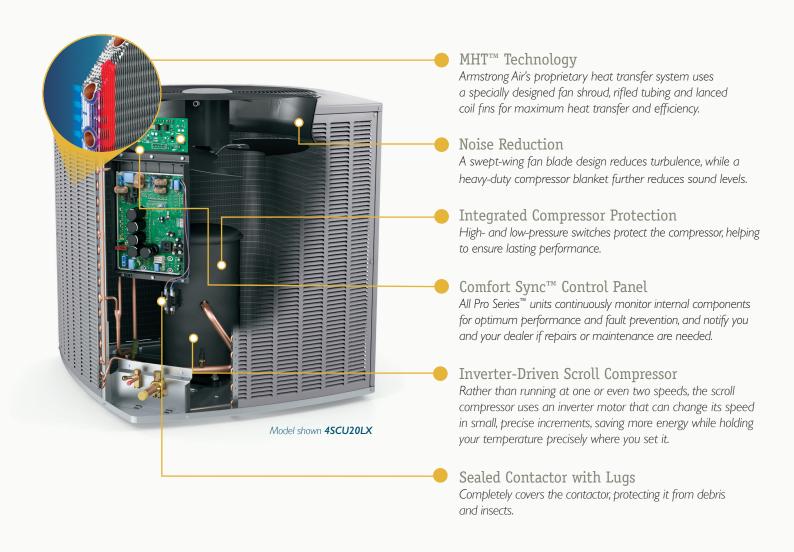


- 1. When it gets warm inside your home, your thermostat automatically activates your air conditioner to compensate.
- 2. The air conditioner on the outside of your home circulates refrigerant that absorbs heat from the indoor environment through the coil as it travels between the indoor coil and the air conditioner outside.
- 3. As refrigerant flows through the evaporator coil, a blower in the furnace moves the warm air across the coil surface, removing heat and dispensing the cooled air through your home's ductwork.
- 4. The captured heat is then sent back to the air conditioner outside to be released into the outside air, cooling your home comfortably and efficiently.



## Exceptional cooling for a home that's just the way you want it.

Inside every Armstrong Air air conditioner, you'll find a high level of technology and craftsmanship, backed by a 10-year Limited Warranty on the compressor\* and a 10-year Limited Warranty on parts.\*

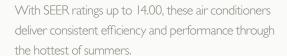


<sup>\*</sup>Product registration required. Warranty applies to residential applications only. For terms, conditions and exclusions, see full warranty at armstrongair.com.

## When it's warm, you'll be perfectly comfortable with these reliable single-stage air conditioners.



### Proven technology & exceptional value



Only available in the Northern U.S. and Canada per Federal Government regulations.



Model shown **4SCUI3LE** 



### 4SCUI6LE & 4SCUI4LB

### A commitment to exceeding expectations



Delivering up to 16 SEER, the 4SCU16LE and 4SCU14LB are the perfect blend of higher efficiency, quality and quieter operation. Thoughtfully designed to improve heat transfer and efficiency, these units may qualify for local utility rebates\* and reduce monthly energy bills, while providing a comfortable home environment.



Model shown **4SCU16LE** 



## Pro Series<sup>™</sup> air conditioners offer ultimate control with up to twice the efficiency of older units.



### A powerful combination of performance & efficiency



Offering 16 SEER efficiency, the 4SCU16LS saves you money every month, and may qualify for local utility rebates.\* Because it operates at two different speeds, this air conditioner provides enhanced performance with improved control over temperature and humidity for healthier air throughout your home. Plus the 4SCU16LS constantly monitors itself for optimum performance and complete peace of mind.





### Extreme precision & maximum control



The 4SCU20LX true variable-capacity air conditioner helps keep your home's temperature precisely where you want it and may qualify for local utility rebates.\* Rather than running at one or even two speeds, the inverter-driven scroll compressor changes speed in small increments for exact temperatures. Plus Comfort Sync™ zoning delivers precise temperatures from room to room for complete home temperature control.

| Up to 20 SEER                      | <b>⋈</b>   |
|------------------------------------|------------|
| MHT Technology                     | <b>⋈</b>   |
| Compressor Sound Blanket           |            |
| Noise Reduction                    |            |
| Integrated Compressor Protection   | <b>V</b>   |
| True Variable Capacity             | <b>⋈</b>   |
| Sealed Contactor with Lugs         | V          |
| Communicating Control Board        | <b>V</b>   |
| Comfort Sync Thermostat Compatible | 722        |
| Comfort Sync Zoning                | <b>M M</b> |



Armstrong Air Pro Series air conditioners are Comfort Sync thermostat compatible for maximum control. Using a smartphone app, the Comfort Sync thermostat puts advanced temperature monitoring and adjustment right in your hands, no matter where you may be.









| Reliably maintains consistent temperatures  Reliably maintains description and precise temperature and humidity  Reliably maintains consistent temperatures  Reliably maintains description and precise temperature and humidity  Reliably maintains description and precise temperature and humidity  Reliably maintains description and post of the precise temperature and humidity  Reliably maintains description  Reliably maintains description  Securities  Up to I4 SEER  Up to I6 SEER  Up to I           |  |                     |                     |                  |                     |
|---|--|---------------------|---------------------|------------------|---------------------|
| Reliably maintains consistent temperatures  Features  4SCU13LE & 4SCU13LB  4SCU16LE & 4SCU14LB  4SCU16LS  4SCU20LX            | Models                                   | 4SCU13LE & 4SCU13LB | 4SCU16LE & 4SCU14LB | 4SCU16LS         | 4SCU20LX            |
| Up to 14 SEER  Up to 16 SEER  Up to 16 SEER  Up to 16 SEER  Up to 16 SEER  Up to 20 SEER  ENERGY STAR® Certified  ENERGY STAR Most Efficient  Sealed Contactor w/Lugs  (LE)  (LE)  (LE)  (LE)  (MHT™ Technology  Compressor Sound Blanket  (LE)  (LE)  (LE)  (LE)  (LE)  (LE)  (LE)  (Required Compressor Protection  Integrated Compressor Protection  Integrated Compressor  Integrated Compressor  (Required)  Comfort Sync ™ Thermostat Compatible  Comfort Sync Zoning  Swept Wing Fan Blade for Noise Reduction   | Ideal Usage                              |                     |                     | and control over | control and precise |
| ENERGY STAR® Certified  ENERGY STAR Most Efficient  Sealed Contactor w/Lugs  (LE)  (LE)  (LE)  (MHT™ Technology  Compressor Sound Blanket  (LE)  (Required)  Comfort Sync™ Thermostat Compatible  Comfort Sync Zoning  Swept Wing Fan Blade for Noise Reduction  Comfort Sync Control Board   | Features                                 | 4SCU13LE & 4SCU13LB | 4SCU16LE & 4SCU14LB | 4SCU16LS         | 4SCU20LX            |
| ENERGY STAR Most Efficient  Sealed Contactor w/Lugs  (LE)  (LE)  (LE)  MHT <sup>TM</sup> Technology  Compressor Sound Blanket  (LE)  (LE)  (LE)  (LE)  Integrated Compressor Protection  True Variable Capacity  Two-Stage Scroll Compressor  Single-Stage Saroll Compressor  Comfort Sync <sup>TM</sup> Thermostat Compatible  Comfort Sync Zoning  Swept Wing Fan Blade for Noise Reduction  Comfort Sync Control Board   | SEER                                     | Up to 14 SEER       | Up to 16 SEER       | Up to 16 SEER    | Up to 20 SEER       |
| Sealed Contactor w/Lugs  (LE)  (LE)  (LE)  (LE)  (MHT <sup>TM</sup> Technology  (Compressor Sound Blanket  (LE)  (LE)  (LE)  (LE)  (LE)  (LE)  (IE)  (IE) | ENERGY STAR® Certified                   | •                   | •                   | •                | •                   |
| MHT <sup>™</sup> Technology  Compressor Sound Blanket  (LE)  (LE)  (ILE)  Integrated Compressor Protection  True Variable Capacity  Two-Stage Saroll Compressor  Single-Stage Saroll Compressor  Comfort Sync <sup>™</sup> Thermostat Compatible  Comfort Sync Zoning  Swept Wing Fan Blade for Noise Reduction  Comfort Sync Control Board   | ENERGY STAR Most Efficient               |                     |                     |                  | •                   |
| Compressor Sound Blanket  (LE)  (LE)  (IE)  Integrated Compressor Protection  True Variable Capacity  Two-Stage Saroll Compressor  Single-Stage Saroll Compressor  Comfort Sync <sup>™</sup> Thermostat Compatible  Comfort Sync Zoning  Swept Wing Fan Blade for Noise Reduction  Comfort Sync Control Board   | Sealed Contactor w/Lugs                  | • (LE)              | • (LE)              | •                | •                   |
| Integrated Compressor Protection  Inue Variable Capacity  Two-Stage Saroll Compressor  Single-Stage Scroll Compressor  Comfort Sync™ Thermostat Compatible  Comfort Sync Zoning  Swept Wing Fan Blade for Noise Reduction  Comfort Sync Control Board   | MHT <sup>™</sup> Technology              | •                   | •                   | •                | •                   |
| True Variable Capacity Two-Stage Saroll Compressor  Single-Stage Saroll Compressor  Comfort Sync™ Thermostat Compatible  Comfort Sync Zoning  Swept Wing Fan Blade for Noise Reduction  Comfort Sync Control Board  | Compressor Sound Blanket                 | • (LE)              | • (LE)              | •                | •                   |
| Two-Stage Saroll Compressor  Single-Stage Saroll Compressor  Comfort Sync™ Thermostat Compatible  Comfort Sync Zoning  Swept Wing Fan Blade for Noise Reduction  Comfort Sync Control Board   | Integrated Compressor Protection         | •                   | •                   | •                | •                   |
| Single-Stage Scroll Compressor  Comfort Sync™ Thermostat Compatible  Comfort Sync Zoning  Swept Wing Fan Blade for Noise Reduction  Comfort Sync Control Board  | True Variable Capacity                   |                     |                     |                  | •                   |
| Comfort Sync™ Thermostat Compatible  Comfort Sync Zoning  Swept Wing Fan Blade for Noise Reduction  Comfort Sync Control Board  • (Required)  • (Required)  • (Required)  • (Required)  • (Required)  | Two-Stage Scroll Compressor              |                     |                     | •                |                     |
| Comfort Sync Zoning  Swept Wing Fan Blade for Noise Reduction  Comfort Sync Control Board  • • • • • • • • • • • • • • • • • • •  | Single-Stage Scroll Compressor           | •                   | •                   |                  |                     |
| Swept Wing Fan Blade for Noise Reduction  Comfort Sync Control Board  • • •   | Comfort Sync™ Thermostat Compatible      |                     |                     | •                | (Required)          |
| Comfort Sync Control Board  | Comfort Sync Zoning                      |                     |                     | •                | •                   |
|   | Swept Wing Fan Blade for Noise Reduction |                     |                     |                  | •                   |
| 10-Year Warranty* • • • •   | Comfort Sync Control Board               |                     |                     | •                | •                   |
|   | I 0-Year Warranty*                       | •                   | •                   | •                | •                   |

<sup>\*</sup>Product registration required. Warranty applies to residential applications only. For terms, conditions and exclusions, see full warranty at armstrongair.com.





The Professional's Choice

Due to our policy of continuous improvement, specifications are subject to change without notice.

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